

# James R. Cannon

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## Qualifications Summary

- Over 25 years of senior management experience in business aviation.
- National Business Aviation Association, Board of Directors.
- President of Jet Professionals, Inc.
- Co-author of “Practical Applications in Business Aviation Management”
- IS-BAO Program Director; IS-BAO/IS-BAH Auditor;
- Accumulated a total of 14,200 flight hours.
- FAA Type Rated on 7 business aviation aircraft.

## Key Strengths

- Leadership, Team Building, Organization and Personnel Development
- Aircraft acquisition, interior design and completion expertise
- Excellent communication skills, Public speaking
- Startup, turnaround and expansion of flight operations
- Safety Management System, Policy and Procedures specialist

## Experience

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|---|--------------------------|
| <b>Sundog Aviation, LLC (www.sundogav.com)</b><br><b>Safety Auditor, Consultant, Author</b>   | July 2014 to Present     |
| <b>IBAC (International Business Aviation Council)</b><br><b>Director, IS-BAO Program</b>  | May 2011 to July 2014    |
| <b>Sundog Aviation, LLC.</b><br><b>Safety Auditor, Consultant, Author</b>   | August 2008 to May 2011  |
| <b>AMB Group, LLC, Atlanta, GA</b><br><b>Chief Pilot.</b> Gulfstream IV.<br>Family flight operation for Arthur Blank, co-founder of The Home Depot. | July 2001 to August 2008 |
| <b>The Home Depot, Atlanta, GA</b><br><b>Director of Flight Operations.</b> Global Express, 2 Falcon 900 B's and 2 Citation II's.                   | March 1997 to July 2001  |
- Recruitment and staff development; process and procedures.
  - Created an effective team that grew from 8 associates and 2 aircraft to 46 associates and 5 aircraft.

- Managed construction of a new hangar, acquired 6 aircraft, and demonstrated success in support of the rapidly growing corporation.

**Dresser Aviation Transport**, Dallas, TX April 1996 to March 1997  
**Chief Pilot.** Gulfstream IV and 2 Challenger 601-1A.

**Haemonetics Services, Inc.**, Londonderry, NH May 1993 to April 1996  
**Chief Pilot.** Challenger 601-3A.

**Jet Professionals, Inc.**, Fairfield, CT January 1985 to May 1993  
**President.**

- Developed personnel agency specializing in permanent and temporary placement within the business aviation community.
- Entrepreneurial start up as a sole proprietor.
- Conceived and grew the organization to 13 associates in 4 regional offices.
- Focused concentration in marketing and sales as well as overall financial coordination.
- Orchestrated sale of JPI to Kimberly Clark, September 1992.

### **Education**

**Embry-Riddle Aeronautical University**, PhD in Aviation; 1<sup>st</sup> Cohort; 6 courses.  
**University of Connecticut**, Post M.B.A Certificate, Organizational Development  
**University of Connecticut**, M.B.A  
**U.S. Navy Flight School** – Designated Naval Aviator  
**University of Tennessee**, B.S. Industrial Management

### **Boards and Committees:**

- **ICAO Safety Management Panel Member** 2011 - 2014
- **Chairman** of the 1999, 2007 & 2010 **Local Atlanta Committee for the NBAA Annual Meeting and Convention.**
- Co-Founded the **Georgia Business Aviation Association**, 1998.
- Board of Directors of the **National Business Aviation Association** 1995 to 2001.
- Corporate Advisory Committee of the **Flight Safety Foundation** 1992-1998.
- Fatigue Studies Committee of the **Flight Safety Foundation**, September 1994 to January 1996.

### **Memberships:**

National Business Aviation Association; Georgia Business Aviation Association; Atlanta Aero Club; American Society for Quality.

### **Books Published**

*Practical Applications in Business Aviation Management*, Cannon & Richey, 2012,  
Government Institutes, Lanham, MD.

### **Articles Published**

#### **Business & Commercial Aviation Magazine:**

- Auditing a Career: March 2019
- Cabin Safeguards: July 2016
- Sticking with SOP's: March 2016
- Global Rules of the Road: November 2015
- Understanding Upsets: September 2015
- Jimmy Doolittle – 100% Essential: January 2011
- Command Decision: December 2009
- Enhancing Flight Department Relevance: July 2009
- EFBs Looking A-OK: February 2009
- Disability and the Corporate Pilot: November 2008
- Finding Balance: October 2008
- Pilot Retirement: When and How? April 2006
- The New Candid Cameras. February 2006
- Headsets for the Jet Set. November 2005
- Distractions from the Back. November 2005
- Six Feet Under; 36,000 Feet Above. May 2005
- Off Duty but On Call: The Quandary. October 2004
- Road Tripping. April 2004
- Flight Attendants: February 2004
- Certified Aviation Managers. September 2003
- Developing Management Skills, By the Book. August 2003
- Let's Get Together to Discuss It. July 2003
- Taking Full Measure. March 2003
- Flying Through Corporate Turbulence. October 2002
- Managing Your Aircraft's Completion. June 2002
- Making a Difference. April 2002
- Disaster/Emergency Response. July 2002
- Old or Good-as-Gold Pilots? February 2002
- The Flying Manager. December 2001
- When Bad Things Happen. November 2001
- A Matter of Character. September 2001
- The Outsider. July 2001
- Management Development: A Two-Way Commitment. March 1986

#### **Business Aviation Advisor Magazine:**

- Better Audit, Better Odds: March 2016
- Flying Skills and the Automated Cockpit: March 2015

**National Business Aviation Association: Corporate Aviation Safety Digest:**

1995 NBAA Convention, Las Vegas: “Points of Focus”  
1995 NBAA Convention, Las Vegas: “Forming the Core”  
1994 NBAA Convention, New Orleans: “Managing the Single Aircraft Operation”

**Papers Presented:**

**National Business Aviation Association:**

NBAA Flight Attendant/Flight Technician Conference 2016, Del Ray Beach  
“Hazard Identification and the Flight Attendant/Technician”  
NBAA Corporate Aviation Managers Conference 1997, San Diego.  
Panel Participant – Subject, “Adding Value”  
NBAA Schedulers & Dispatchers Conference 1996, Nashville.  
“Operational Considerations for Long Haul Flights”  
NBAA Management Committee Presentation 1993 NBAA Convention, Atlanta.  
“Importance of SOP’s to the Single Aircraft Operation”  
NBAA Flight Department Survival Seminar, Atlanta, June 1992.  
“Cutting Costs: Right Sizing our Fleet & Work Force”  
NBAA Maintenance Managers Conference, Philadelphia, Spring 1986  
“Motivating Maintenance Technicians”  
NBAA Training Seminar, Orlando, November 1985  
“Career Development – How to Keep Good Employees”

**Flight Safety Foundation/CASS:**

FSF Corporate Aviation Safety Seminar: April 2012, San Antonio.  
“Foundations of Safety and SMS Implementation”  
FSF Corporate Aviation Safety Seminar: April 1995, Vancouver.  
“The Effects of Extended Duty Periods. What Departments Can Do to Cope”  
FSF Corporate Aviation Safety Seminar: April 1991, White Plains.  
“Retention and Development of Aviation Department Personnel”  
FSF Corporate Aviation Safety Seminar: April 1988, Williamsburg.  
“The Pilot Shortage & Safety of Flight”

**IS-BAO/IS-BAH Workshops**

From May of 2011 until November of 2014, I conducted an average of 10 workshop pairs (Fundamentals of IS-BAO and IS-BAO Auditing) for the IS-BAO program per year as well as conducting the first two IS-BAH workshop pairs, Paris and Atlanta.

**Aviation Audits**

**2019**

Marathon Petroleum – IS-BAO Stage 3 Audit (June 2019)

Image Air Charter LLC, IS-BAO GAP & Stage 2 Audit

Signature Flight Support, Van Nuys – IS-BAH Stage 1 Audit

**2018**

Signature Flight Support, Teterboro – IS-BAH Stage 1 Audit

Jet Aviation Dubai & Singapore – IS-BAH Stage 2 Audits

Management Services, Inc. – IS-BAO Gap & Stage 2 Audit

Anadarko Petroleum – IS-BAO Stage 3 Audit

Signature Flight Support, Panama City, Panama – IS-BAH Stage 1 Audit

Valero Energy – IS-BAO Stage 3 Audit

**2017**

Southern Company Services, Inc. – IS-BAO Stage 2 Audit

Signature Flight Support, Orlando Headquarters – IS-BAH Gap Audit

The Williams Companies – IS-BAO Stage 3 Audit

**2016**

Curacao Air Terminal Services, Curacao & Bonaire – IS-BAH Stage 1 Audit

Jet Aviation Saudi Arabia – IS-BAH Stage 1 Audit

Starbucks Coffee – IS-BAO Stage 3 Audit

**2015**

Embry-Riddle Aeronautical University, Flight Training Department – IS-BAO Stage 1 Audit

Southern Company Services, Inc. – IS-BAO Stage 1 Audit